





clear that many Latin American designers feel pride for, and are influenced by, their cultures," says Grajales. "Recent economic growth has provided the freedom to experiment and think more carefully about architecture, art and design. Many are keen to go back to their roots and history, exploring various techniques with artisans and bringing them into the 21st century.

\$20,000. José Roberto Paredes

pine and leather Maleta

bookshelf, \$625

At Grajales' gallery last autumn, a show by Paraguayan architect Pedro Barrail received an enthusiastic response for chairs, bar stools and tables that were designed in his Asunción studio but had been sent to a remote Paraguayan village to be "tattooed" by the Pai Tavytera people with patterns combining traditional mythology with contemporary motifs. Designs like the El Castor Tattoo stool (\$7,000), Levántate y Anda bar stool (\$10,000, pictured overleaf), Tattoo breakfast table (\$15,000) and Holy Mackerel side table (\$7,000) celebrate the tribe's pyro-gravure techniques, visual language and historical narratives, while appealing to contemporary homeowners. "His work is a beautiful juxtaposition of ancient and contemporary design," says Grajales.

San Salvador-based designers Harry and Claudia Washington are also passionate advocates of traditional crafts. "We use local artisans for all our products as manufacturing capabilities are limited in our country," says Harry. Building on this collaborative approach, the Washingtons co-founded The Carrot Collective, a group of socially aware designers keen to nurture creative ventures in their nation of 6m. Good design, they believe, can increase economic and cultural prospects while offering an antidote to crime and poverty. "The design community here has come a long

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way quite quickly; people are noticing that we can create positive change," says Harry. "What we needed were incentives to encourage Salvadoran designers to keep the momentum going.

A significant boost was provided by the launch of Contempo, El Salvador's first national design competition, in 2007. Supported by US furniture specialist Bernhardt Design and local business leaders, the biannual event provides a two-month showcase for selected prototypes by local designers at El Salvador's Museum of Art. "There is a community of incredibly talented designers in El Salvador who needed a platform and voice to be successful. I'm really proud of what they're achieving personally and how they are helping the country economically and culturally," says Jerry Helling, president of Bernhardt Design.

In 2013 Bernhardt Design helped to launch The Carrot Collective's debut furniture and lighting collection at Wanted Design, a show held during New York's International Contemporary Furniture Fair, and repeated the exercise in 2014. The designs sell internationally through the Carrot Concept online store and via those of Fab and Touch of Modern. The Carrot Collective also has a physical space in San

Salvador housing two architecture studios, a graphic design illustration studio, a textile and stamping workshop, an organic food store and a shop selling appealing designs such as José Roberto Paredes' Maleta (\$625, pictured far left), a small bookshelfcum-side table designed to be carried, suitcase-like, by its leather handle around the home, and Roberto Dumont's Fold chair (\$545), the faceted geometry of which was inspired by Japanese origami.

The Fold chair is made from fibreglass, applying a technique previously used to make small fishing boats," says Harry. "Many artisans have found themselves out of work due to technological changes. We saw this as an opportunity to introduce them to furniture manufacturing." Local hammock-weaving artisans help create the Washingtons' Lola chair (\$745), with its laurel-wood frame covered with woven cotton cord, while basket-weaving artisans make the intricate seat and backrest of their Ikono chair (\$745), inspired by midcentury circle chairs used in rural Salvadoran homes. "By using a very traditional material in a modern way, we're paying homage to the iconic 1960s circle chair," says Harry. "Our vision is to create industrial-looking products with non-industrial techniques, focusing on achieving great quality to compete with the global design market.'

Equally confident about "staying local to go global" is Javier Cristiani, design director of Markamoderna, whose indoor/ outdoor furniture is hand-produced in El Salvador. "Our design process weaves

modernist principles with production techniques inspired by vintage racing car manufacturing methods, resulting in lightweight but strong furniture," he says. A small yet growing collection includes sporty designs like Lami Perf (table, \$715; side table, \$479; chair, \$652), which is made from perforated stainless steel according to efficient production procedures that avoid wasteful off-cuts

And even Latin American designers working overseas are collaborating with artisans back home. Mexican designer Liliana Ovalle – part of London's Okay Studio - linked up with Colectivo 1050°, a group of traditional potters in Oaxaca, to create limited-edition Sinkhole vessels (from £850) inspired by the geographical phenomena that sometimes occur in the urban landscape, Made from open-fired red clay suspended in an oak frame, the intriguing shapes and tactile surfaces suggest that a poetic beauty is present even in degraded civic infrastructures.

Environmental concerns encourage many Latin American designers to recycle or repurpose materials. The Campana brothers led the way by combining scrap materials (rubber hosepipes, rope, furry toys) with advanced technology to create memorable designs that

now fetch top dollar at auction. And fellow São Paulo-based designers are following suit. Household brushes are redeployed in Rodrigo Almeida's Servant lamp (\$7,000), while vintage belts bind his Cintura shelf (\$2,000). Coletivo Amor de Madre, a São Paulo design brand and gallery, collaborated with Studio Swine (the Anglo-Japanese design duo Alexander Groves and Azusa Murakami) to create one-off stools (from \$350) from recycled aluminium tins.

And Leo Capote, a former Estudio Campana intern who now runs his own design studio, uses recycled industrial steel nuts in his Porcas chair series, paying gleaming homage to Verner Panton's S chair (around \$9,230, edition of three, pictured on opening pages), Arne Jacobsen's Egg chair (around \$22,150, unique piece) and Eero Saarinen's Tulip chair (around \$10,100, edition of three) available at São Paulo design shop-cum-gallery Firma Casa.

Reclaimed or sustainably grown timbers are favoured by award-winning Brazilian artist Carlos Motta. His joyful Rio dining chairs (from £750) are made from FSC-certified eucalyptus, while colourful laminates on seats and backs derive from recycled plastic bottles. Meanwhile, redundant sheet metal from the production of Brazilian coins is repurposed in the Moeda chair (£3,050) created by Rio de Janeiro-based Zanini de Zanine for his Studio Zanini collection. Echoes of modernist designs by de

> José Zanine Caldas, can be found in his sculptural yet functional Rocking lounger (£17,250). Made from reclaimed ipê wood - nail holes indicate a former life – its ergonomic angles are created using handcrafted joints and dowels. Skilled carpentry similarly elevates reused timber in de Zanine's Espécies Ipê chair (£13,200), while his Skate chair (£1,400) reworks pre-loved skateboards as a seat and back rest.

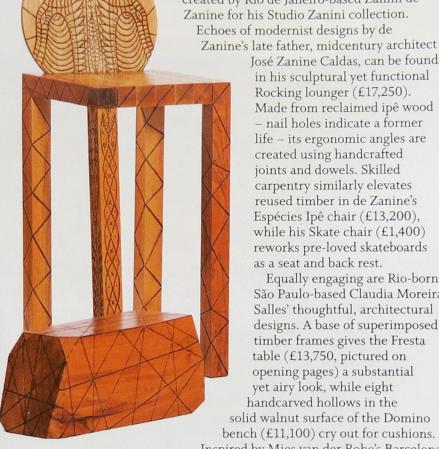
Equally engaging are Rio-born, São Paulo-based Claudia Moreira Salles' thoughtful, architectural designs. A base of superimposed timber frames gives the Fresta table (£13,750, pictured on opening pages) a substantial yet airy look, while eight handcarved hollows in the

solid walnut surface of the Domino bench (£11,100) cry out for cushions. Inspired by Mies van der Rohe's Barcelona sofa, Salles' bench revisits a much-loved icon by giving it a fresh cultural identity. It's both a visual head-turner and a

chic indicator of the compelling direction contemporary Latin American design is taking. *



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Above: Pedro Barrail wood and gold leaf Levántate y Anda bar stool, \$10,000